

Say hello to the ALSO Cloud Marketplace

The ALSO Cloud Marketplace represents our new cloud management platform. It equips you with the tools needed for the integrated management of your customer relations. It lets you quickly establish your cloud practice so you can open up revenue opportunities and increase customer retention. Embrace the cloud today.

Europe's leading cloud management platform

The ALSO Cloud Marketplace makes tailoring services to your customers' needs easier than ever. Combine our broad range of cloud solutions with your existing products and services. Once you've selected your services, you can set custom prices and create offers instantly.



Here are three key benefits:



FLEXIBLE SOLUTIONS

With over 90 vendors offering more than 1,600 cloud services, you're certain to find a solution you can adapt to your customers' needs.



TIME-SAVING

Cut down on administrative effort with a marketplace that combines services such as a private catalogue and a user-friendly API.



WHITE-LABEL MARKETPLACE

Brand it your way. Your language, your currency and a private catalogue. You can also benefit from a localised support team.

From selling to billing - all in one place!



Easy billing

Simple and accurate invoicing by consumption at customer and user level - API available



Quick reporting

Gain valuable insights from customer data.



Effortless provision

A dashboard allows for easy provision and management of customers, users and their services.



24/7 support

Get the information you need to market, sell and implement your cloud business.



Instant offers

Set custom prices and create offers in a matter of seconds.



Self Service

Offer your customers self-service features ranging from password reset and contact updates to user manual downloads.



Simple API

Extend your ecosystem by integrating your own systems with the marketplace for billing automation and ordering.



Business intelligence tools

Make informed decisions about your business and customers with valuable insights.



White labelling

Brand your marketplace free of charge with customised corporate colours and your logo.



Private catalogue

Bill custom services and cross-sell your own services.

Experience the ALSO Cloud Marketplace for yourself.
Register for free at cloud.be@also.com!

ALSO

Who's in the cloud?

The ALSO Cloud Marketplace includes the services of over 90 top providers... and counting! You can access the services of the following companies, amongst others, at any time:



... and many more!

Microsoft CSP licences

Access the entire range of Microsoft cloud services via the ALSO Cloud Marketplace. As the largest Microsoft partner in Europe, ALSO offers IT resellers a competitive edge as part of the Microsoft Cloud Solution Provider (CSP) partner program. It lets you charge your customers on a monthly basis for Microsoft licenses and offers licenses together with your own cloud solutions.

A selection of available Microsoft services:

- » Azure
- » Microsoft 365
- » Office 365
- » CRM Online
- » Enterprise Mobility Suite
- » OneDrive
- » Power BI Pro
- » SharePoint Online
- » Yammer Enterprise
- » Visio Online
- » Windows 10 Enterprise E3
- » Visual Studio via Azure Subscription



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