

# Local Market Update – January 2020

A FREE RESEARCH TOOL FROM THE REALTORS® ASSOCIATION OF MAUI, INC.



## Makawao / Olinda / Haliimaile

Up Country

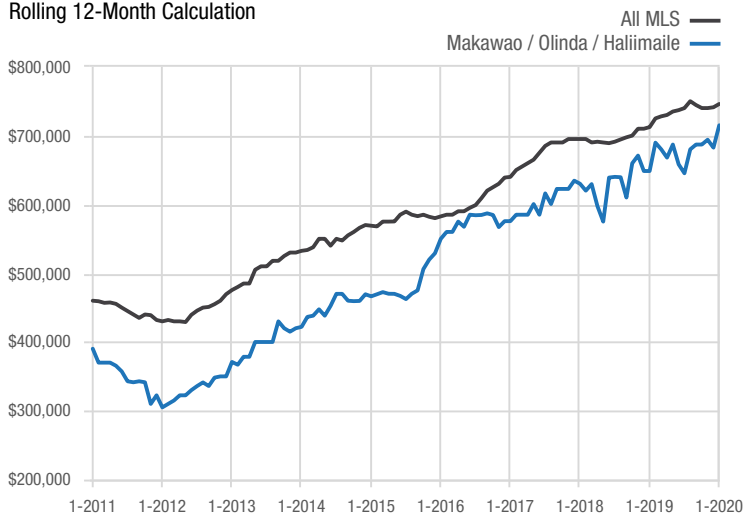
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
<b>Key Metrics</b>						
New Listings	7	21	+ 200.0%	7	21	+ 200.0%
Pending Sales	7	11	+ 57.1%	7	11	+ 57.1%
Closed Sales	4	5	+ 25.0%	4	5	+ 25.0%
Days on Market Until Sale	59	156	+ 164.4%	59	156	+ 164.4%
Median Sales Price*	\$613,500	<b>\$1,033,000</b>	+ 68.4%	\$613,500	<b>\$1,033,000</b>	+ 68.4%
Average Sales Price*	\$606,750	<b>\$1,268,400</b>	+ 109.0%	\$606,750	<b>\$1,268,400</b>	+ 109.0%
Percent of List Price Received*	100.0%	<b>97.0%</b>	- 3.0%	100.0%	<b>97.0%</b>	- 3.0%
Inventory of Homes for Sale	29	37	+ 27.6%	—	—	—
Months Supply of Inventory	5.3	5.1	- 3.8%	—	—	—

Condominium	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

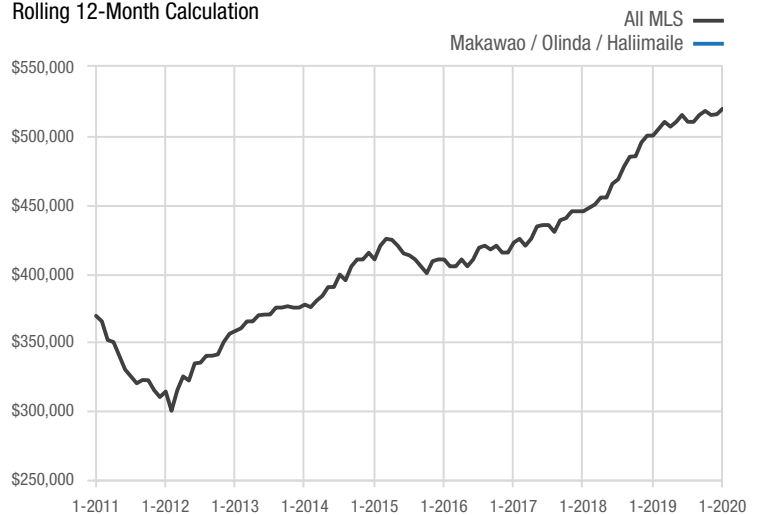
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condominium

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.