



Winning Edge Leadership Assessment

The trademark of an elite leader and great teammate is having a servant spirit and positive attitude toward their teammates and coaches. It's having a strong interest for *servicing* and *energizing* them, so they become better individually, and your team enjoys more success.

Great teammates and team leaders *give credit* when they or their team is successful and *accept responsibility* when they or the team fails. They also possess the skills and desire to learn and grow from adversity.

Great teammates and leaders don't leverage titles or leadership positions such as *team captain, coach, quarterback* or *point guard* to impose authority over their teammates. Rather, they *earn the right* to influence and lead by building trust, displaying their competency and developing deep, connected relationships with their teammates.

Evaluate yourself as a teammate and team leader by honestly grading yourself with the following statements.

Calculate your score and be sure to re-take this evaluation at least two times per year to monitor your growth as a leader.

Finally, order a copy of **The Winning Edge Way - An Athlete and Coaches Guide to Becoming a 3-Dimensional Competitor**. Available on Amazon.com or by visiting www.3Dcompetitor.com

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Winning Edge Leadership Test

Virtually Never
Rarely
Often
Most of The Time
Almost Always

Sometimes, when we lose, I blame others?	5	4	3	2	1
I aspire for the people I'm leading to someday, become as good, or even a better <i>leader</i> than I am today.	1	2	3	4	5
I don't 'leverage' my leadership title or rely on authority given to me when trying to lead and influence others	1	2	3	4	5
I create an environment of 100% positivity and encouragement when leading others	1	2	3	4	5
I measure 'my success' solely by the success of our team and of those whom I'm leading	1	2	3	4	5
I ask a lot of questions of those that I'm leading because I truly value their input and perspectives	1	2	3	4	5
When leading others I am NOT deterred by thinking that I may actually be helping them become better than me someday	1	2	3	4	5
The 'perks' that come with being a leader motivate me	5	4	3	2	1
I always look for opportunities to add value to other people's lives	1	2	3	4	5
I ask for input from my team and occasionally use that input in our strategies and initiatives	1	2	3	4	5
When our team is successful, I publicly compliment and give credit to my teammates and coaches	1	2	3	4	5
I observe and acknowledge the <i>efforts</i> of my teammates and coaches often	1	2	3	4	5
When traveling or meeting with my teammates, I go out of my way give them the best seat or make sure they're comfortable	1	2	3	4	5
I am always looking for opportunities to help my teammates get better	1	2	3	4	5
I continually ask the people I'm leading for feedback on how I can improve as a leader OR how I can help them get better	1	2	3	4	5
I continually try to deepen the relationships with my teammates and coaches by trying to get to know them better on a personal level	1	2	3	4	5

Score

Add your score and divide by 10

- 7 - 8 You have the mind-set required to be an effective leader and a great teammate.
- 4.8 – 6.9 You may have some leadership skills but you won't be a highly effective leader without making intentional efforts to grow in leadership.
- < 4.8 You tend to be self-serving and you won't be an effective leader.